

Finance Graduate Program (FGP)

2H 2020

DELLTechnologies

CFO Org Programs

CFO Org Internship Program (CIP)



Entry Level

FGP
FDP
ADP
GTP

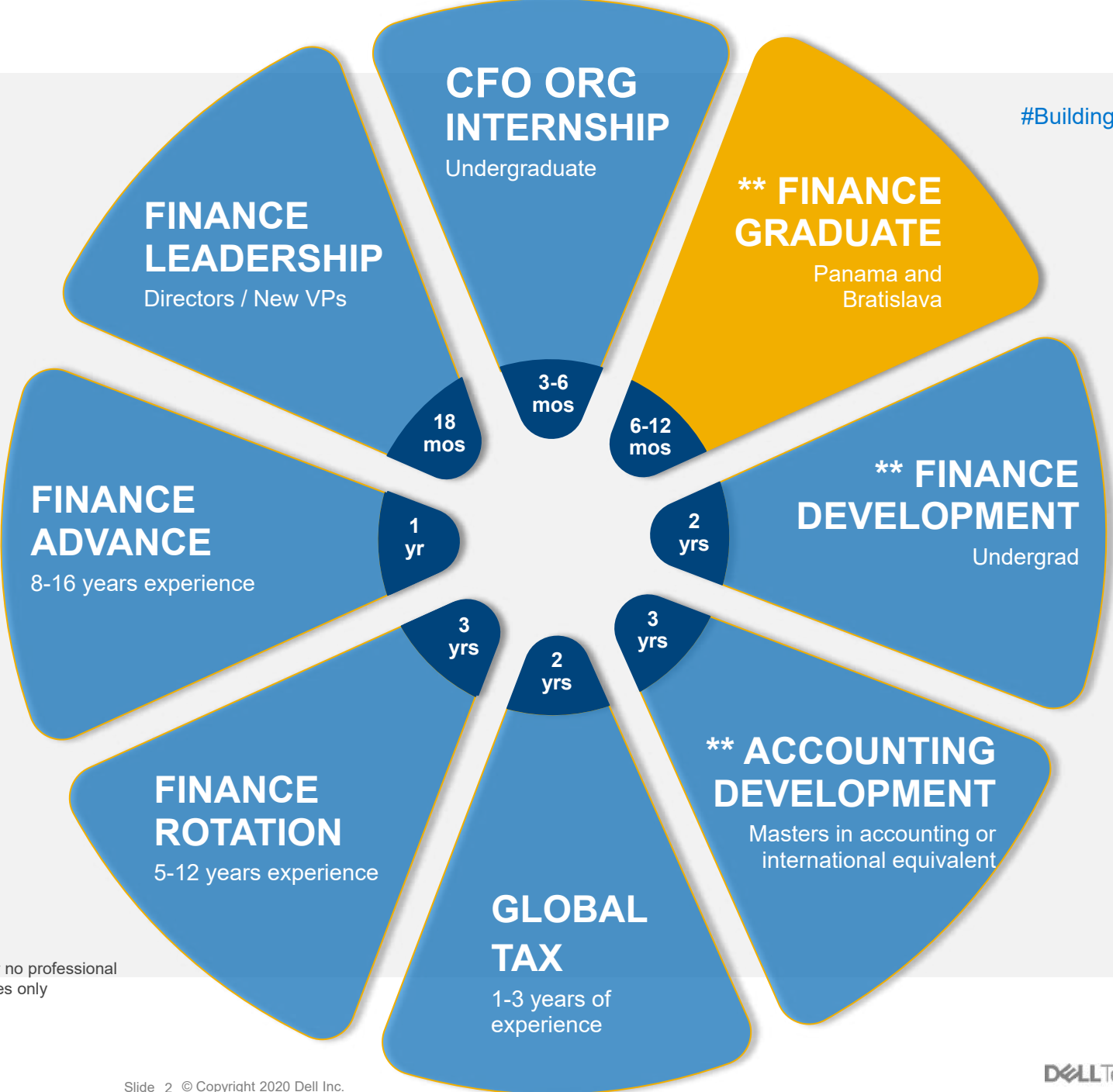
Mid Level

FRP
FAP

Executive Level

FLP
CES

#BuildingCFOTalent



** University or no professional experience hires only

Highlights

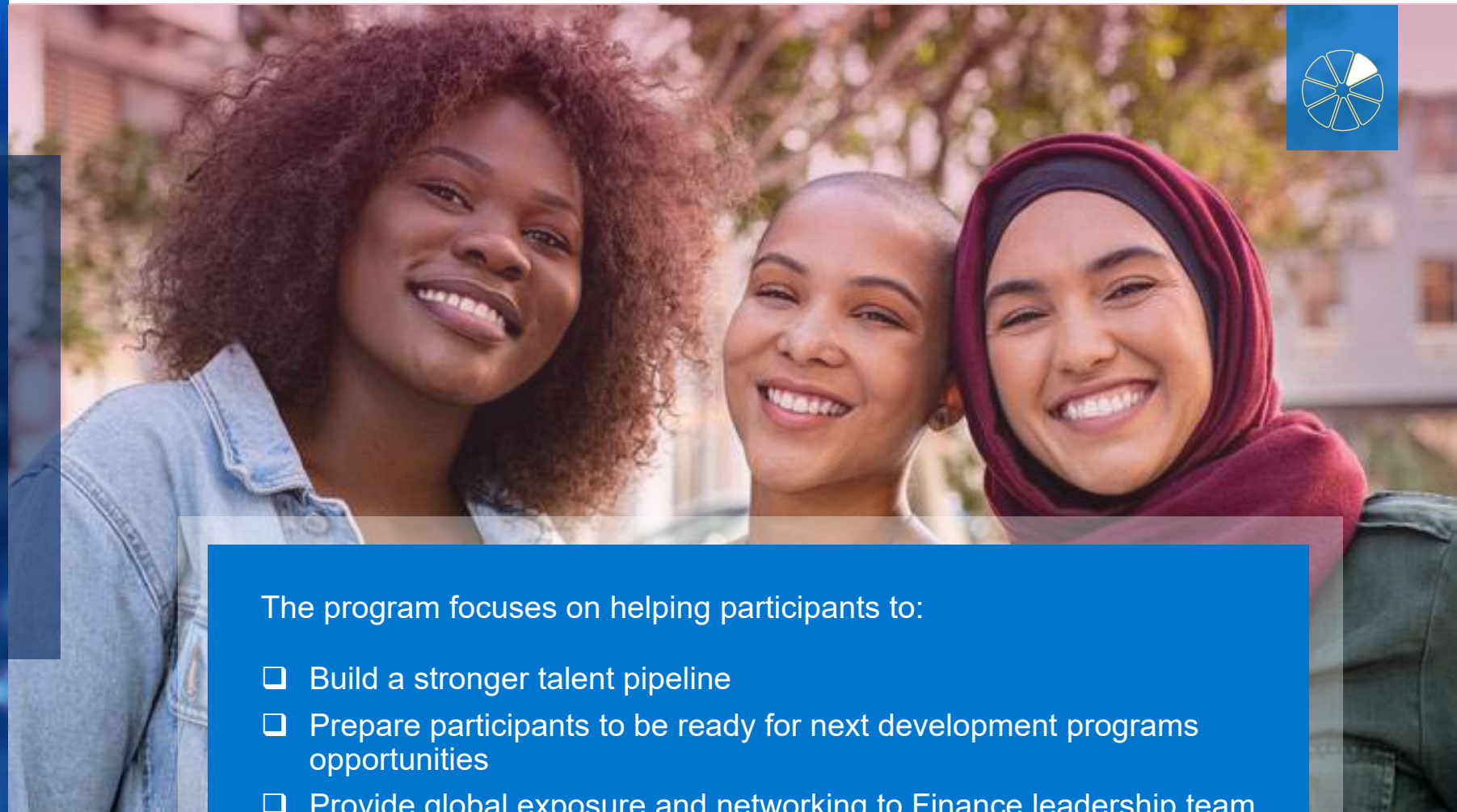
A Finance Development Program which develops talent beyond analytical skills by focusing on 3 development areas:

- Finance Acumen
- Technical Knowledge
- Soft and Leadership Skills

The program focuses on helping participants to:

- Build a stronger talent pipeline
- Prepare participants to be ready for next development programs opportunities
- Provide global exposure and networking to Finance leadership team
- Pair with mentors from company's management
- Enhanced communication and presentation skills
- Obtain regular feedback and career development planning

For more information contact: Dell_FGP@Dell.com



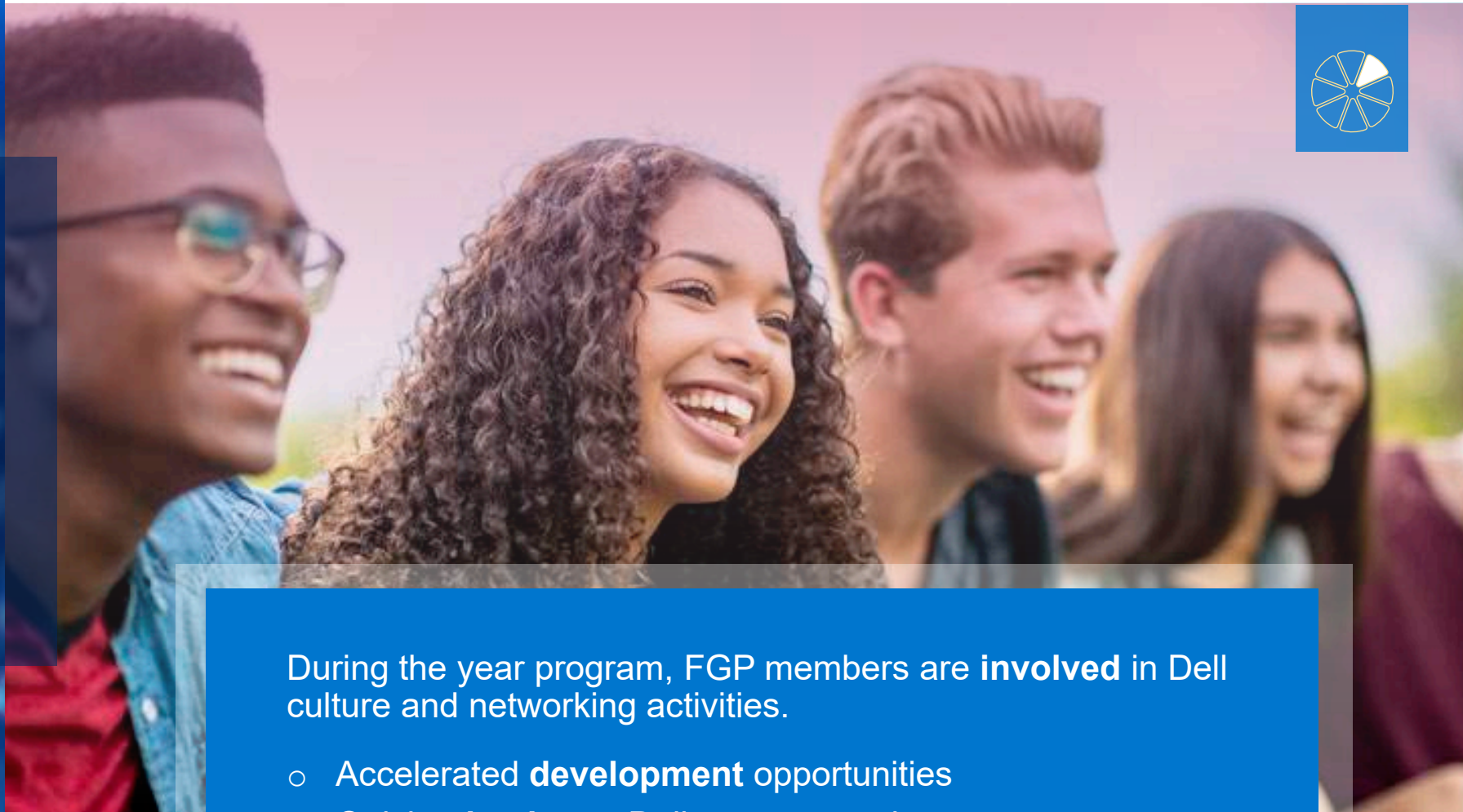
Objectives

The Finance Graduate Program begins with a one year curriculum with a focus on Dell's overview and general knowledge, and continues with skills that will help the candidate improve performance and apply all the knowledge received.

During the year program, FGP members are **involved** in Dell culture and networking activities.

- Accelerated **development** opportunities
- Quick **adapting** to Dell corporate culture
- Gain **understanding** of Dell Technologies acumen through various curriculum activities
- **Building** strong network

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Curriculum



One-Year Period

Two-semester curriculum covers all development areas which are necessary for fresh graduates to start up their career in international finance organization within a successful multinational company.

Technical Skills

- Excel Training
- PowerPoint Training
- Presentation Skills Training
- Project Management
- Access Training / Power BI

Dell Acumen

- Dell Tech History Overview
- Consumer Product Overview
- Enterprise Product Overview
- EMC/VMWare Product Portfolio
- Finance Academy
- Cross-Functional Training
- P&L Class

Soft Skills

- IDP Session
- Elevator Pitch
- SIX SIGMA Training
- Feedback

Projects

- Pillar & FGP Projects
- Final Project
- Case Study
- Group Case
- Competitive Analysis

Assignments

Learning Activities



Onboarding	On-boarding to FGP and Dell
Classroom Sessions	Year 1
Continues Training Sessions	Year 1
Business Cases	Topics rotate. Exposure with leaders
Global Projects	Working with global participants
Final Project	Assigned topic. Panel judges
Networking and Team Building	Monthly
Community Service	Active participation